Real Estate CRM Software & Mobile App

PRESENTED BY:

BIZTECHNOSYS

ABOUT US ....

BIZTECHNOSYS Infotech Pvt. Ltd. is an enterprise solution provider offering integrated full-services player in the IT Services sector. Our Services capture the entire value chain of customer's technology requirements from consulting to implementation, testing to support, in the areas of :

B2B | E-Commerce | Real Estate | Finance | Health | IT | Travel

ISO 27001:2013 CERTIFIED

ISO 9001:2015 CERTIFIED

Quality
Service
Reliability

ADDING VALUE - OUR MOTTO

TALK TO OUR EXPERT

About BIZTECHNOSYS

SOLUTIONS + SERVICE + SUPPORT

- Our Journey
- Our Vision & Mission
- Philosophy
- Products & Services
- Key Achievements

60+
SITECORE PROJECTS

85+
CRM PROJECTS

260+
CMS PROJECTS

26+
ERP PROJECTS

258+
Projects Completed

450+
Client Network

26+
Global Presence

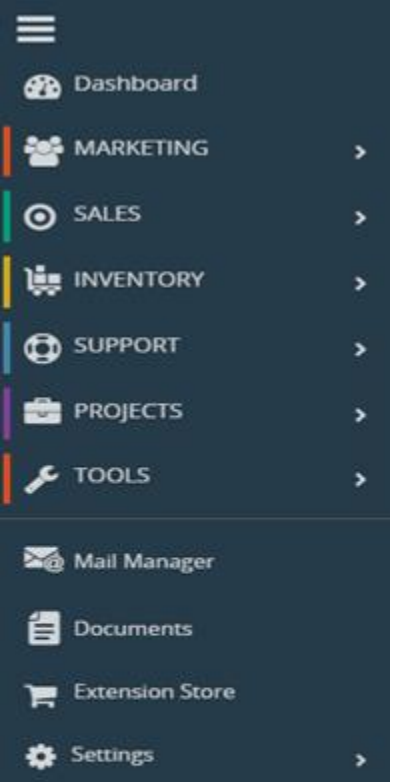
$460k
Projects Worth

THE BEST TEAMS AROUND THE WORLD TRUST US

CRM for Real-Estate Industry

Real estate CRM software is a system that helps to maintain relationships among buyers, sellers, agents, brokers, developers, and financial institutions and fulfills multiple requirements of real estate agents and real estate firms. From managing incoming requests to preparing price quotes, from selling commercial real-estate to property management, the real estate CRM system takes care of the end-to-end process management for real estate agencies.

- Manage Customer Contacts
- Manage Multiple Builder Databases
- Manage Positive Follow-ups
- On Time Reminders



Lead Module

- Add multiple leads.
- Schedule follow-up calls, emails, sms and site visits with leads.
- Set reminders for follow-ups, calls and site visits.

Contacts Module

- Store, modify and delete contact details of clients.
- Save important dates regarding products and services purchased.
- Set reminders for payments, etc.

Company Module

- Add and manage your company and branch details, save and know basic contact details.
- Add, modify and remove contact details & designations of employees according to departments.

Flats/Inventory Module

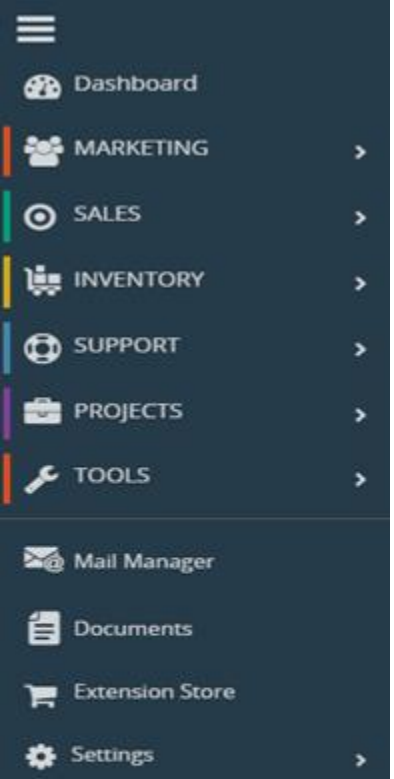
- Feed-in numerous flats & their details.
- Allocate sales people & agents for flats of respective buildings.
- Know the flat bookings & progress status.

Agents/Brokers Module

- Add & manage multiple agents & their respective details.
- Specify & manage their commissions & payments.
- Spot your best & worst performing agents.

Projects Module

- Add & regulate sales relevant aspects of projects.
- Feed-in their specifications, flat & shop capacity, etc.
- Assign salespeople & agents for respective projects.



Visits Module

- Schedule visits with your lead etc.
- Automatic sms and email reminder regarding the visit.
- Update the details after the visit.

Quotation Module

- Create and send quotations.
- Know the quotation status, add expected closing dates & save versions of a quotation.
- Users can share quotations with other users in the CRM.

Customers Module

- Maintain a database of all clients & their contacts.
- Assign, categorize, and communicate seamlessly with your clients.
- Store basic details of products & services your clients have taken from you.

Calendar Module

- You can view & update all your tasks, calls, meetings, etc.
- Track the work of your entire sales & other teams.

User Module

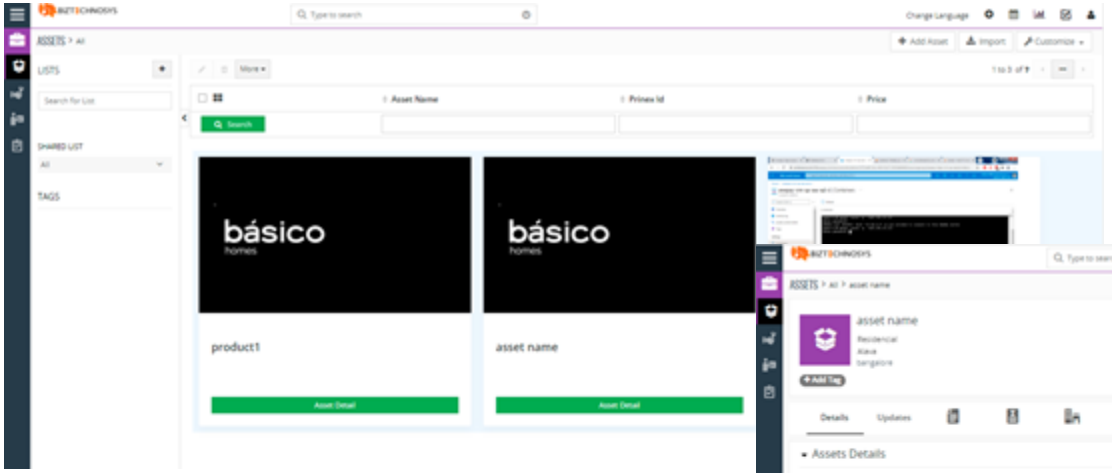
- Add new users in the system.
- Add and modify hierarchy of users.
- Grant access permissions to various CRM modules.

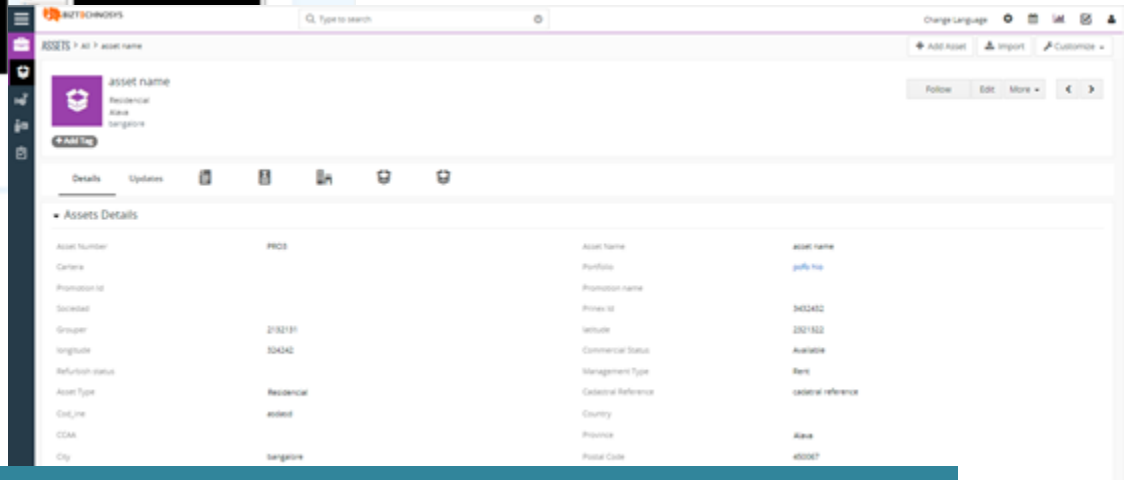
Task Module

- Add multiple tasks and their descriptions.
- See the completion status, priority and end date of every task.

Projects Listing

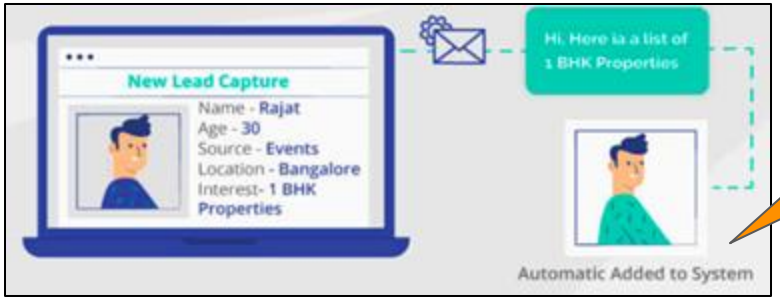
Create a project with any number of assignable tasks and milestones with due dates. Associate the project with a customer, case, or another entity to always be easily found. Then, attach files, collaborate, and track progress right from the project's dashboard.





Importance of CRM for Real-Estate Industry

ENSURE ZERO LEAD LEAKAGE



RESPOND FASTER TO CUSTOMER ENQUIRIES

INCREASE EFFICIENCY & PRODUCTIVITY

RETAIN MORE CUSTOMER

INTEGRATE WITH MULTIPLE CHANNELS

Multiple Sources
99acres.com
magicbricks
indiaproperty
Bookings
CRM Inbox
Negotiation & Documentation
Lead Created
HOW TO MANAGE REAL ESTATE LEADS WITH CRM
Site Visit
Telecallers
Field Sales Team
Qualified Lead

Our CRM Features for your Real-Estate Business

OMNICHANNEL COMMUNICATION
to capture inquiries from multiple channels

BUILT-IN CAMPAIGNS
for sending out drip email campaigns

PROJECT MANAGEMENT
tools to keep tabs on all your ongoing projects

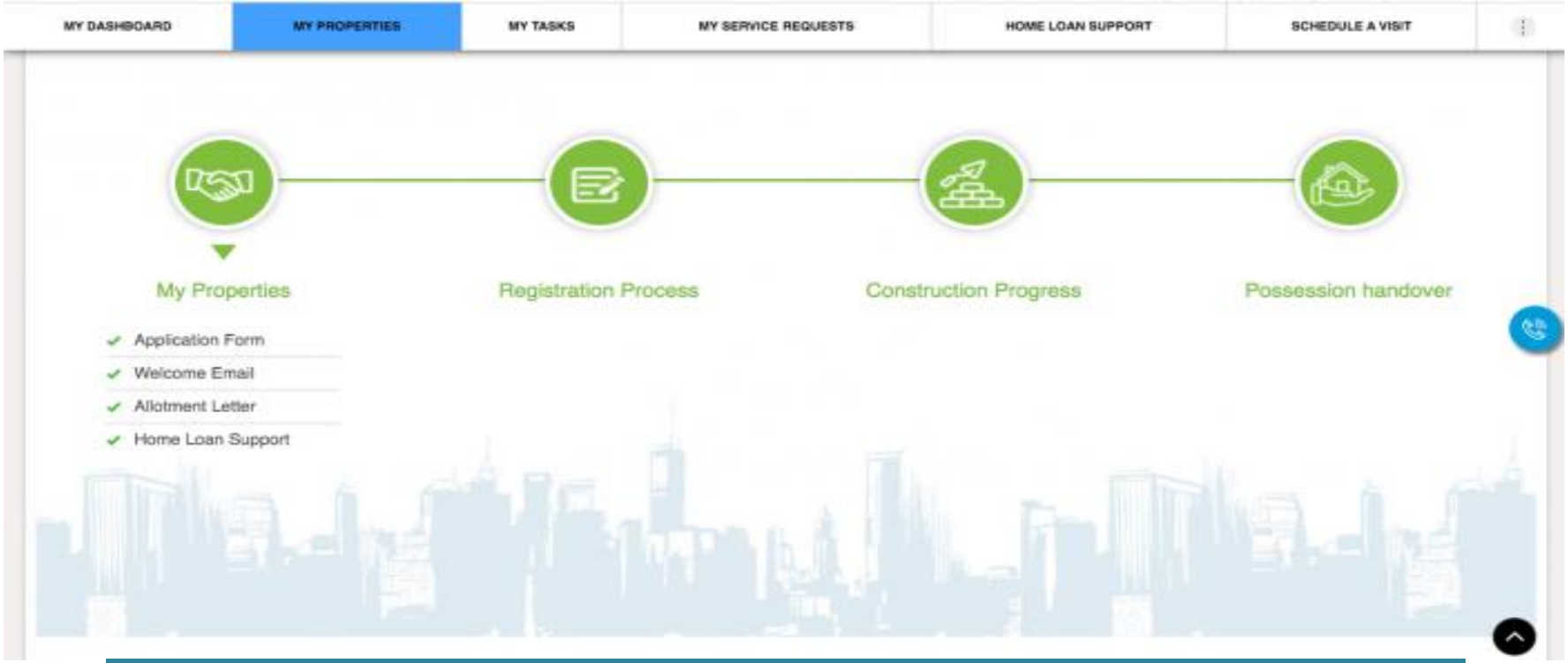
THIRD-PARTY INTEGRATIONS
and APIs to improve productivity

COMPLETE CUSTOMIZATION
to accommodate the unique processes of real estate agents

Core Features of Real-Estate CRM

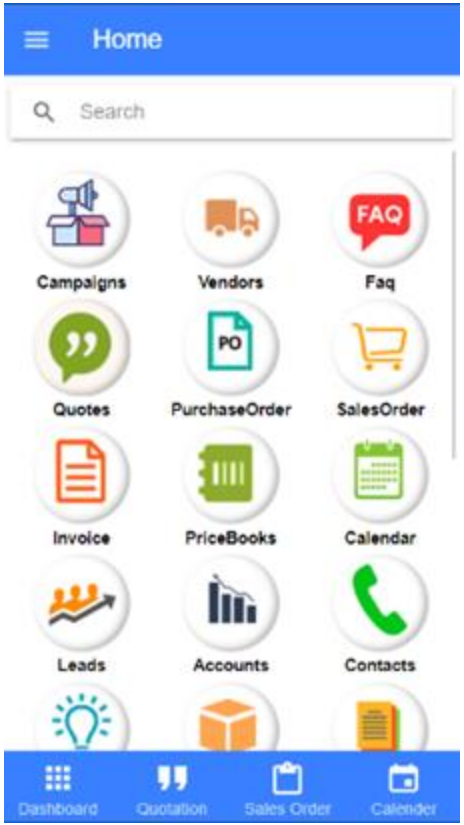
Customers Portal

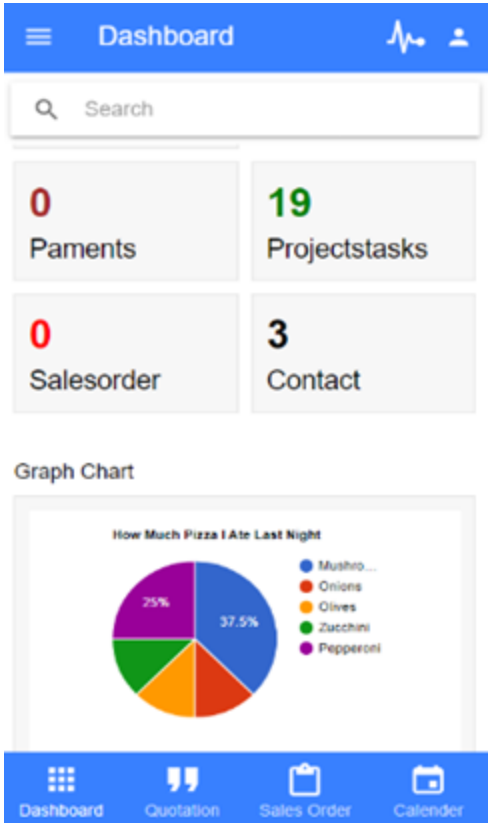
A customer portal is a website designed to give current customers access to services and information they need. It may contain account information, payment information, property information, account history, downloadable digital files, access to support mechanisms, and the means for customers to upload information.



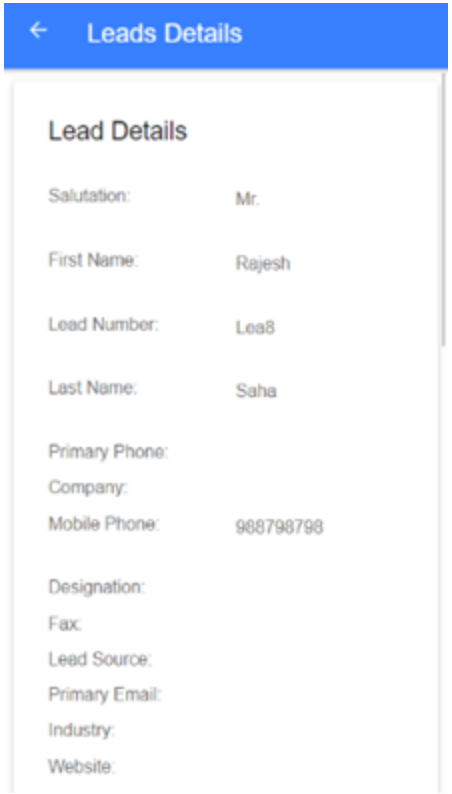
Mobile App for Real-Estate CRM

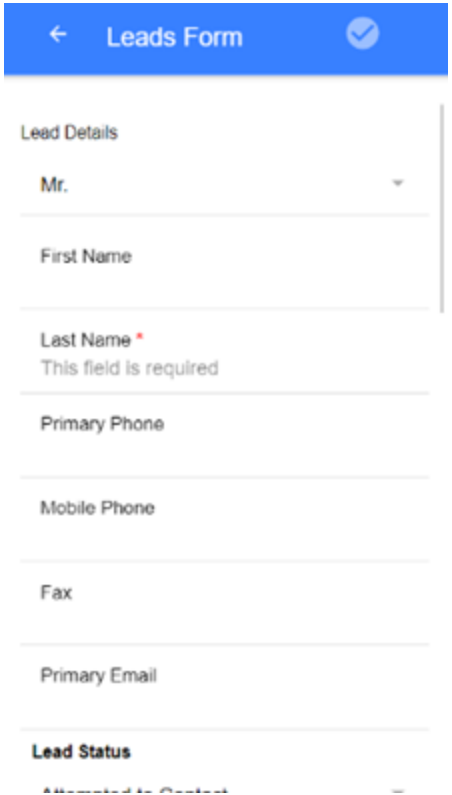
- Work From Anywhere
- Have Offline Access To Data - So Work Doesn't Stop
- Same Omni Channel Communication Access On Mobile
- Track Offline Calls
- Stay Connected With Push Notifications
- Complete Productivity Control On Mobile

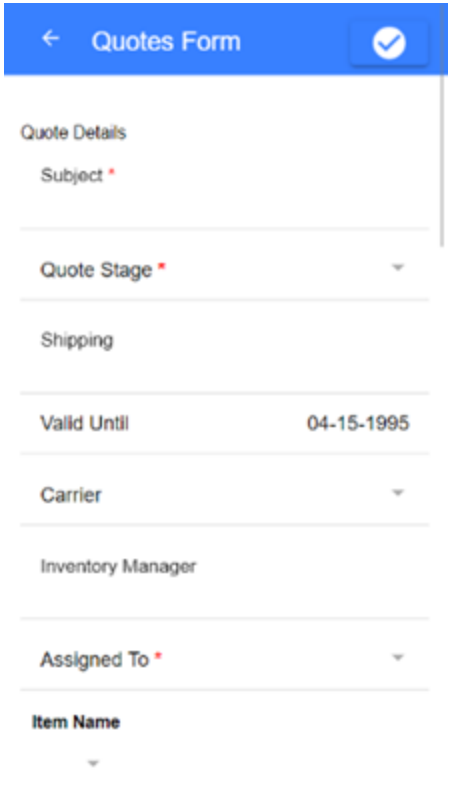


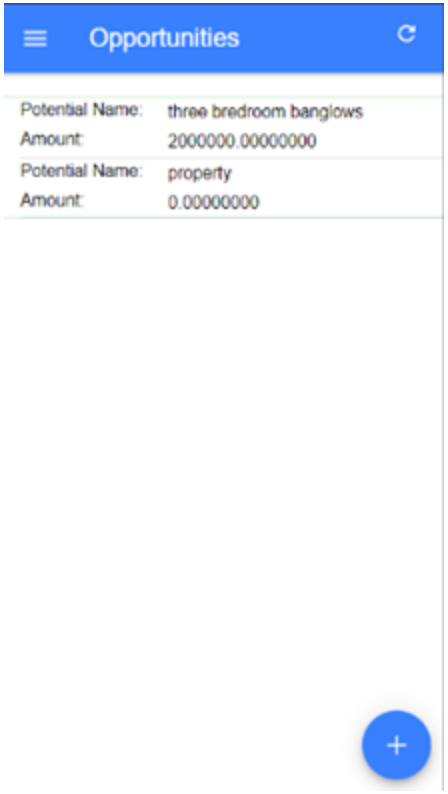


Leads
Search
Rajesh
0.00000000
Sumanta
0.00000000

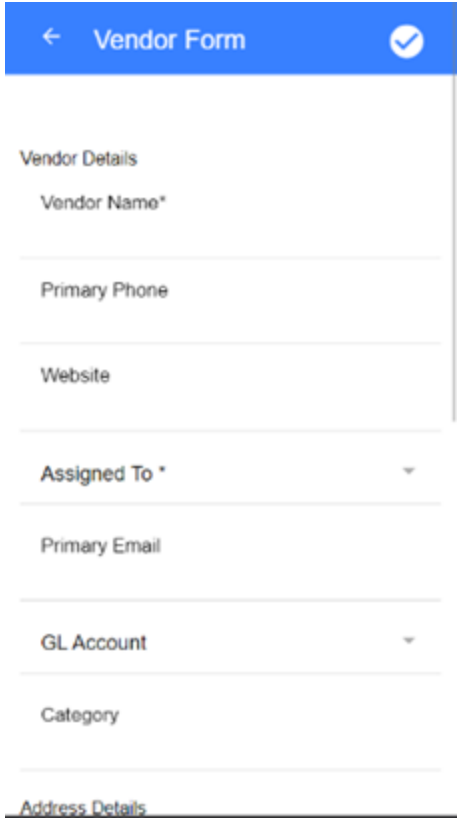

Leads Details
Lead Details
Salutation:
Mr.
First Name:
Rajesh
Lead Number:
Lea8
Last Name:
Saha
Primary Phone:
Company:
Mobile Phone:
988798798
Designation:
Fax:
Lead Source:
Primary Email:
Industry:
Website:

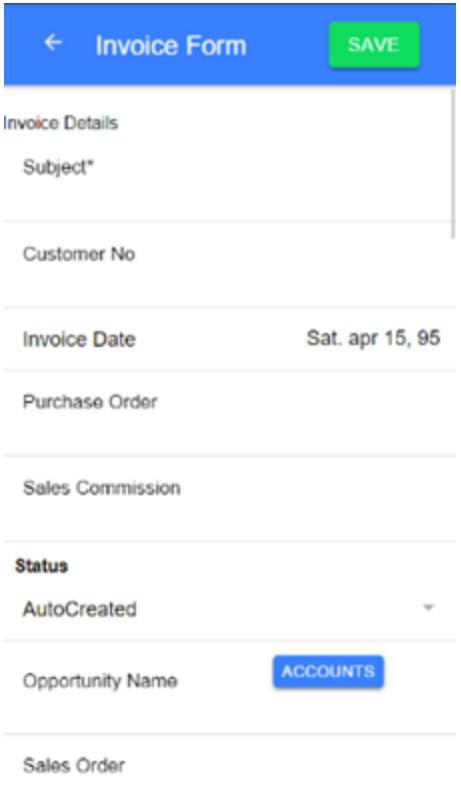

Leads Form
Lead Details
Mr.
First Name
Last Name *
This field is required
Primary Phone
Mobile Phone
Fax
Primary Email
Lead Status


Quotes Form
Quote Details
Subject *
Quote Stage *
Shipping
Valid Until
04-15-1995
Carrier
Inventory Manager
Assigned To *
Item Name


Opportunities
Potential Name:
three bredroom banglows
Amount:
2000000.00000000
Potential Name:
property
Amount:
0.00000000

Calendar
November 2021
TODAY
MONTH
WEEK
DAY
LOAD EVENTS
Sun Mon Tue Wed Thu Fri Sat
31 1 2 3 4 5 6
7 8 9 10 11 12 13
14 15 16 17 18 19 20
21 22 23 24 25 26 27
28 29 30 1 2 3 4
5 6 7 8 9 10 11
No Events
Dashboard
Quotation
Sales Order
Calender


Vendor Form
Vendor Details
Vendor Name*
Primary Phone
Website
Assigned To *
Primary Email
GL Account
Category
Address Details


Invoice Form
SAVE
Invoice Details
Subject*
Customer No
Invoice Date
Sat. apr 15, 95
Purchase Order
Sales Commission
Status
AutoCreated
Opportunity Name
ACCOUNTS
Sales Order

BIZTECHNOSYS

We bring in **BEST** of **BRAINS** & **TECHNOLOGY** Tools to realise your **BIZ GOALS**

Thank You